

Case Study:

How Precedent's Demand Composer Improved Settlements and Tender Rates for Hines Law Firm

Executive Summary:

When Hines Law Firm adopted Precedent's Demand Composer, they transformed their demand drafting process — and their results.

An analysis of **522 personal injury settlements** showed:

- 16% higher settlement amounts
- 71% higher likelihood of tender

Precedent Composer's AI-driven platform consistently delivered better financial outcomes compared to traditional drafting methods — without increasing the time to settle.



The Challenge:

Prior to using Precedent, Hines Law Firm's demand drafting process was manual, time-consuming, and highly variable.

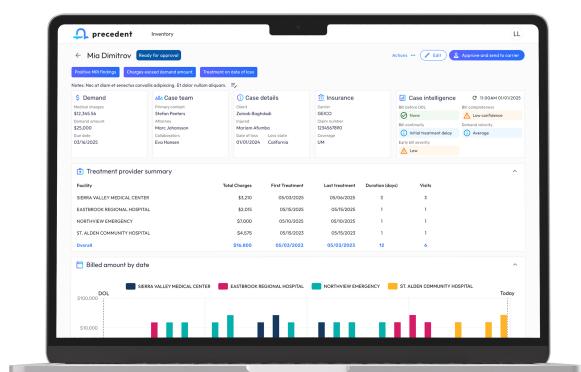
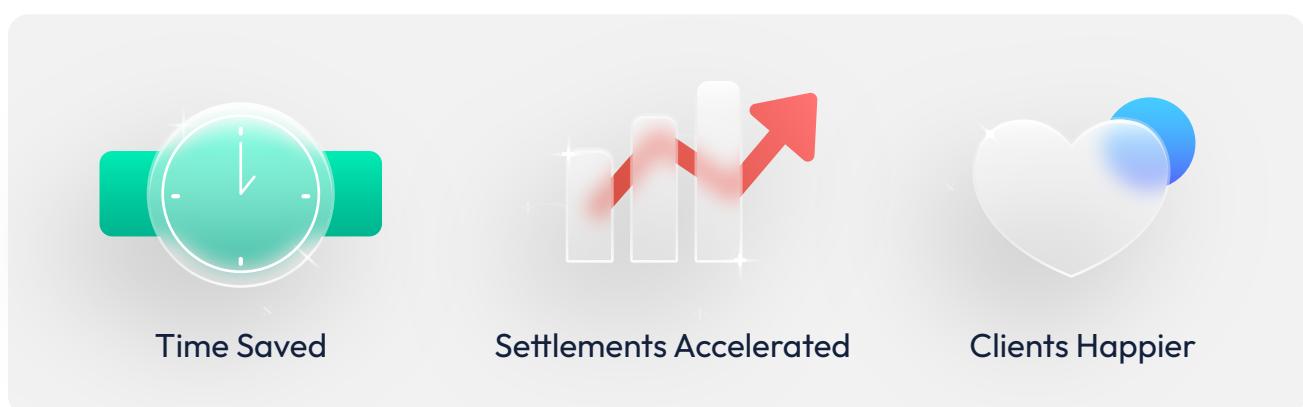
Attorneys and case managers faced challenges:

- Surging volume of cases
- Delayed settlements
- Missed opportunities for maximum policy payouts

The firm needed a solution that could standardize, accelerate, and improve outcomes — without overwhelming their team.

The Solution: Precedent's Demand Composer

Precedent's Demand Composer automated the generation of high-quality, policy-driven demand letters, enabling faster submissions, better targeting, and more consistent negotiations.



"I hadn't drafted demands in years. With Precedent, I was able to draft 13 demands in one day — it's a complete game-changer."

— Omar Vera
Director of Personal Injury

The Results:

Metric	Difference
Average Settlement Amount	+16%
Tender Rate	+71%
Average Days to Settlement	45% improvement



Higher settlements

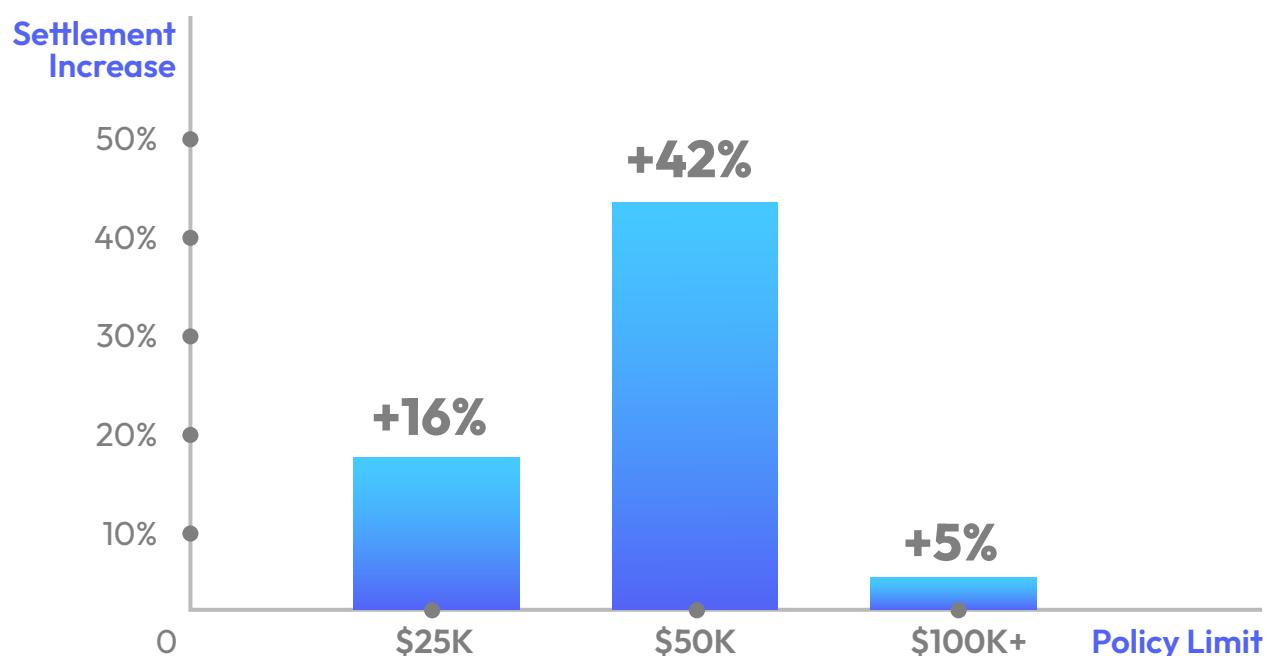


No additional time to resolution



More tenders

Deeper Insights by Policy Limit Group



\$50K cases saw the biggest uplift — a **42%** improvement in settlement amounts.

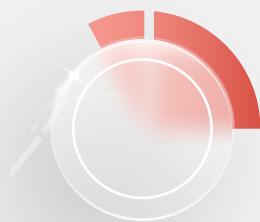
Even **\$100K+** cases benefited from a **5%** settlement gain.

Why It Worked



Standardized, AI-Enhanced Drafting:

High-confidence narratives that drive carrier action.



Faster Throughput:

More demands drafted, fewer bottlenecks.



Focus on What Matters:

Attorneys spend less time writing and more time negotiating.



Built-In Quality Control:

Structured review with Case Intelligence

Conclusion

Precedent's Demand Composer didn't just improve efficiency — **it directly increased settlement values and tender rates**, leading to better client outcomes and greater firm profitability.

Ready to Transform Your Demand Process?

Learn how Precedent's Demand Composer can elevate your firm's settlements at precedent.com